

BELLSOUTH

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December 17, 2004

Beth Salak, Director
Competitive Markets and Enforcement
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, enclosed is a filing package for a BellSouth 1Q05 SBS Frame Relay promotion. Also attached for filing with the Commission are the following pages of BellSouth's General Subscriber Service Tariff:

General Subscriber Service Tariff

- Section A2 - Original Page 35.5.19.7
- Original Page 35.5.19.8

The issue and effective dates for this tariff package are December 17, 2004 and January 1, 2005, respectively.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criser III

Regulatory Vice President

Attachments

PROMOTION DESCRIPTION

1Q05 SBS Frame Relay Promotion

OVERVIEW OF PROMOTION:

In accordance with the special promotions section of the General Subscriber Service Tariff, BellSouth plans the following promotion for small business subscribers that will begin on January 1, 2005 and end on April 29, 2005. For qualifying subscribers who sign a twenty-four (24) to thirty-six (36) month agreement during this period for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation; for qualifying subscribers who sign a thirty-seven (37) to sixty (60) month agreement for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation plus 40,000 BellSouth Select Bonus Points (worth \$1000).

PROMOTION SPECIFICS:

1. This promotion is available to new and existing small business customers who meet all the eligibility requirements for this promotion and have \$3,333 or less per month in BellSouth spending.
2. This promotion is available to qualifying new and existing small business customers who are either a) installing new BellSouth Frame Relay service at the following specific speeds of service included in this promotion or b) upgrading their existing BellSouth Frame Relay service to one of the following specific speeds of service included in this promotion:
 - Subrate T1 (128 Kbps – 1152 Kbps)
 - Full T1 (1.536 Mbps)
3. Subscribers must sign a term agreement between January 1, 2005 and April 29, 2005 in order to participate in this promotion; after April 29, 2005, customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by May 15, 2005. This promotion is available for resale for the duration of this enrollment period.
4. Subscribers who purchase the specific speeds of BellSouth Frame Relay service included in this promotion by signing a twenty-four (24) month or greater agreement will receive the following promotional reward:
 - a. Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line.
 - b. Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line, plus 40,000 BellSouth Select Bonus Points (worth \$1000).

PROMOTION RESTRICTIONS / ELIGIBILITY REQUIREMENTS:

1. This promotion is only available to small business customers where BellSouth offers service and where facilities are available.
2. Unless otherwise specified, BellSouth will not combine this promotion with any other promotion or program offered by BellSouth that also specifically discounts BellSouth Frame Relay service or with any Contract Service Arrangement for BellSouth Frame Relay service. This promotion may be combined with the BellSouth Key Customer Program.
3. Existing contracts may not be re-negotiated in order to receive this promotion unless otherwise specified.
4. There is a limit of one reward on the same account, at the same address, and in the same name.
5. BellSouth reserves the right to terminate or modify this promotion at any time. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.
6. In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth, a charge as specified in Section A40.10.2.B of BellSouth's Tariff. This charge will appear on the Subscriber's final bill as a charge in the Other Charges & Credits section.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

| Area of Promotion | Service | Charges Waived | Period Authority |
|--|--|--|-----------------------|
| BellSouth's Service Territory – From Central Office where services are available | BellSouth 1Q05 SBS Frame Relay Promotion | The BellSouth 1Q05 SBS Frame Relay Promotion for small business subscribers will begin on January 1, 2005 and end on April 29, 2005. For qualifying subscribers who sign a twenty-four (24) to thirty-six (36) month agreement during this period for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation; for qualifying subscribers who sign a thirty-seven (37) to sixty (60) month agreement for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation plus 40,000 BellSouth Select Bonus Points (worth \$1000). | 1/1/05 to 4/29/05 (N) |
| | | <u>Promotion Specifics:</u> | (N) |
| | | -- This promotion is available to new and existing small business customers who meet all the eligibility requirements for this promotion and have \$3333 or less per month in BellSouth spending. | (N) |
| | | -- This promotion is available to qualifying new and existing small business customers who are either a) installing new BellSouth Frame Relay service at the following specific speeds of service included in this promotion or b) upgrading their existing BellSouth Frame Relay service to one of the following specific speeds of service included in this promotion: | (N) |
| | | a. Subrate T1 (128 Kbps – 1152 Kbps) | (N) |
| | | b. Full T1 (1.536 Mbps) | (N) |
| | | -- Subscribers must sign a term agreement between January 1, 2005 and April 29, 2005 in order to participate in this promotion; after April 29, 2005, customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by May 15, 2005. This promotion is available for resale for the duration of this enrollment period. | (N) |
| | | -- Subscribers who purchase the specific speeds of BellSouth Frame Relay service included in this promotion by signing a twenty-four (24) month or greater agreement will receive the following promotional reward: | (N) |
| | | a. Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line. | (N) |
| | | b. Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line, plus 40,000 BellSouth Select Bonus Points (worth \$1000). | (N) |
| | | <u>Promotion Restrictions/Eligibility Requirements:</u> | (N) |
| | | -- This promotion is only available to small business customers where BellSouth offers service and where facilities are available. | (N) |
| | | -- Unless otherwise specified, BellSouth will not combine this promotion with any other promotion or program offered by BellSouth that also specifically discounts BellSouth Frame Relay service or with any Contract Service Arrangement for BellSouth Frame Relay service. This promotion may be combined with the BellSouth Key Customer Program. | (N) |
| | | -- Existing contracts may not be re-negotiated in order to receive this promotion unless otherwise specified. | (N) |

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

| Area of Promotion | Service | Charges Waived | Period Authority |
|--|---|---|--------------------------|
| BellSouth's Service Territory – From Central Office where services are available | BellSouth 1Q05 SBS Frame Relay Promotion (Cont'd) | <u>Promotion Restrictions/Eligibility Requirements:</u> (Cont'd) -- There is a limit of one reward on the same account, at the same address, and in the same name. -- BellSouth reserves the right to terminate or modify this promotion at any time. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes. -- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth, a charge as specified in A40.10.2.B of BellSouth's Tariff. This charge will appear on the Subscriber's final bill as a charge in the Other Charges & Credits section. | (N) (N) (N) (N) |

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

| Area of Promotion | Service | Charges Waived | Period Authority |
|--|--|--|---------------------------|
| BellSouth's Service Territory – From Central Office where services are available | BellSouth 1Q05 SBS Frame Relay Promotion | The BellSouth 1Q05 SBS Frame Relay Promotion for small business subscribers will begin on January 1, 2005 and end on April 29, 2005. For qualifying subscribers who sign a twenty-four (24) to thirty-six (36) month agreement during this period for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation; for qualifying subscribers who sign a thirty-seven (37) to sixty (60) month agreement for specific speeds of BellSouth Frame Relay service, this promotion offers a waiver of the nonrecurring charges for installation plus 40,000 BellSouth Select Bonus Points (worth \$1000). | 1/1/05 (N) 4/29/05 (N) |
| | | <u>Promotion Specifics:</u> | (N) |
| | | -- This promotion is available to new and existing small business customers who meet all the eligibility requirements for this promotion and have \$3333 or less per month in BellSouth spending. | (N) |
| | | -- This promotion is available to qualifying new and existing small business customers who are either a) installing new BellSouth Frame Relay service at the following specific speeds of service included in this promotion or b) upgrading their existing BellSouth Frame Relay service to one of the following specific speeds of service included in this promotion: | (N) |
| | | a. Subrate T1 (128 Kbps – 1152 Kbps) | (N) |
| | | b. Full T1 (1.536 Mbps) | (N) |
| | | -- Subscribers must sign a term agreement between January 1, 2005 and April 29, 2005 in order to participate in this promotion; after April 29, 2005, customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by May 15, 2005. This promotion is available for resale for the duration of this enrollment period. | (N) |
| | | -- Subscribers who purchase the specific speeds of BellSouth Frame Relay service included in this promotion by signing a twenty-four (24) month or greater agreement will receive the following promotional reward: | (N) |
| | | a. Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line. | (N) |
| | | b. Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation for the Subrate T1 or full T1 Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line, plus 40,000 BellSouth Select Bonus Points (worth \$1000). | (N) |
| | | <u>Promotion Restrictions/Eligibility Requirements:</u> | (N) |
| | | -- This promotion is only available to small business customers where BellSouth offers service and where facilities are available. | (N) |
| | | -- Unless otherwise specified, BellSouth will not combine this promotion with any other promotion or program offered by BellSouth that also specifically discounts BellSouth Frame Relay service or with any Contract Service Arrangement for BellSouth Frame Relay service. This promotion may be combined with the BellSouth Key Customer Program. | (N) |
| | | -- Existing contracts may not be re-negotiated in order to receive this promotion unless otherwise specified. | (N) |

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

| Area of Promotion | Service | Charges Waived | Period Authority |
|--|---|--|--------------------------|
| BellSouth's Service Territory – From Central Office where services are available | BellSouth 1Q05 SBS Frame Relay Promotion (Cont'd) | Promotion Restrictions/Eligibility Requirements: (Cont'd) -- There is a limit of one reward on the same account, at the same address, and in the same name. -- BellSouth reserves the right to terminate or modify this promotion at any time. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes. -- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth, a charge as specified in A40.10.2.B of BellSouth's Tariff. This charge will appear on the Subscriber's final bill as a charge in the Other Charges & Credits section. | (N) (N) (N) (N) |